

# Lingsen Precision Industries, LTD.

## Third Quarter 2023 Results Investor Conference

*DEC.01,2023*



# Safe Harbor Statement

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- The presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

# Agenda

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- Financial Results
- Business Outlook
- Q & A

# Financial Results



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

( YoY Comparison)

(Unit: NT\$M)

Accounting Title	2023/Q1~Q3	2022/Q1~Q3	YoY
Net Revenues	4,200	4,770	(570)
Gross Margin	146	535	(389)
Gross Margin %	4%	11%	-7ppts
OP Expenses	327	377	(50)
OP Income(loss)	(181)	158	(339)
Operating Margin %	-4%	3%	-7ppts
Non-OP Income & Exp.	41	84	(43)
Income Tax Benefit (Exp.)	30	(39)	69
Net Income(loss)	(110)	203	(313)
EPS(NT\$)	(0.29)	0.52	

(The financial statement was Reviewed, Not Audited.)



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(QoQ Comparison)

(Unit: NT\$M)

Accounting Title	2023/Q3	2023/Q2	QOQ
Net Revenues	1,500	1,441	59
Gross Margin	79	73	6
Gross Margin %	5%	5%	+0ppts
OP Expenses	112	111	1
OP Loss	(33)	(38)	5
Operating Margin %	-2%	-3%	+1ppts
Non-OP Income & Exp.	22	14	8
Income Tax Benefit	3	25	(22)
Net Income(loss)	(8)	1	(9)
EPS(NT\$)	(0.04)	0.00	

(The financial statement was Reviewed, Not Audited.)



# Q3 2023 CONSOLIDATED BALANCE SHEETS / Cash Flows Highlights



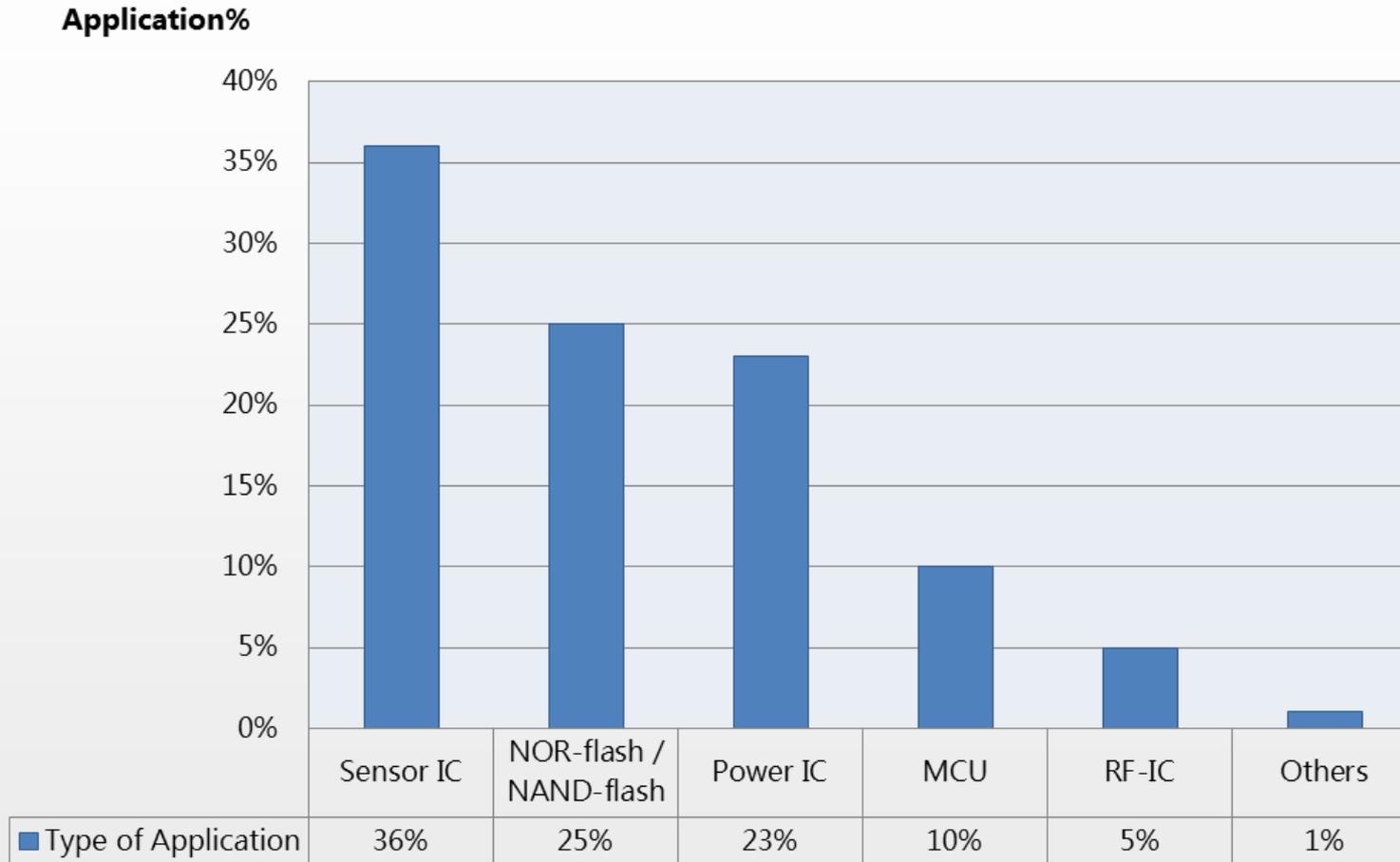
(Unit: NT\$M)

Accounting Title	2023/9/30		2022/12/31	
	\$	%	\$	%
Cash & Cash Equivalents	1,314	16	1,572	18
Accounts Receivable(Net)	1,340	16	974	11
Inventories(Net)	345	4	531	6
Property, Plant & Equipment	4,103	49	4,284	49
Total Assets	8,376	100	8,755	100
Short-term debts	817	10	746	9
Long-term debts	706	9	995	11
Total Liabilities	2,641	32	2,806	32
Total Equity	5,735	68	5,949	68
Book Value(NT\$)	14.69		15.25	
	2023/Q3		2022/Q3	
Depreciation & Amortization		605		563
Capital Expenditures		319		732
Cash Flow from Operating		411		787

(Q323 financial statement was Reviewed, Not Audited.)



# Sales Breakdown by Application (Parent Company)



# Business Outlook



# Business Outlook

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## ■ Market Outlook

- 1H23, low visibility on end market, due to high inflation and slow economic recovery.
- 2H23, inventory correction remains, a positive market outlook for 2024.

## ■ Operation Outlook

- Conservative capital expenditure in response to the global uncertainty.
- Continuously focus in the development of mobile and automotive devices.
- Continuously improving operation efficiency and enhancing the core assembly capabilities.



# Q & A



# Thank you

<https://www.lingsen.com.tw>

